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Long Beach Township, NJ 08008  
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## **HBHYC Board Meeting Minutes 07/13/2024**

Our August annual Owners Meeting will be August 11th at 10:00 am in the clubhouse. All owners are encouraged to attend. We will review our activities over the past year, agree budgets and projects for the upcoming year and elect new Board members.

This year there are two Board seats to be filled. Anyone interested in becoming a Board member can speak with Justin or any of the current Board members for additional information.

Shortly we will be distributing a proposed budget and projects for our five-year capital plan, both of which will be agreed to at the Owners Meeting. Additionally, we will distribute ballots where you can cast a vote for the owners running for the two open seats.

President Dave Hall commenced the meeting at 10:00 am with Board members Jim Frank, Katie Knouse, Will Milby, and Pete Snieckus along with manager, Justin Pimm

Owners in attendance were Bob Campbell and Trevor Dodds

Owners attending by phone were Bob Matule, and Pat English

### **Manager's Report**

- 1 Slips D-11 and J-22 sold. The new owner's names are Michael Hess D-11 and Michael Rodolico.
- 2 Prepping for the season is ongoing.
- 3 Rodney started 5/31/24.
- 4 Two umbrellas have broken so far this season; we are out of extra umbrellas.
- 5 Alan installed deck lighting.
- 6 Finished plugging all screw holes on deck
- 7 Assembled and installed fire pit on the North side of the parking lot.

- 8 Replaced two pump out nozzles and one valve.
- 9 We are having issues with North side pump outs. I am waiting for the company to come and look at it. A replacement pump would be \$35K. The other pump-out pumps are also of a similar age and their replacement costs could be over 100k.
- 10 We bought a Window unit for the office to hold off on purchasing a new AC Unit until after the season.

### **Docks and Bulkhead**

- K dock is getting near its end of life and replacement is needed.

### **Finance**

- Waiting for 2024 numbers from Tara. For 2023, the operating expenses were 61k above the budget.
- Overage is from insurance, salaries and general cost increase over most line items.
- Board members unanimously agreed that increasing slip fees starting next year is preferred to reducing capital funding. Capital expenses are not expected to decrease over time and should be maintained with existing funding.
- Need to come up with a plan to manage cash transactions.
- 501 K in all accounts currently.

### **Personnel**

- Justin has not yet taken any PTO or sick days this calendar year. The board continues to encourage Justin to take time off, since days cannot be carried over into 2025

### **Social**

- This month's social events were well attended and successful, and within budget: The Danksters, July 4th cookout, s'mores night, ice cream sundae truck.
- Upcoming social events include:
  - Dike Dash 2-mile Fun Run (Sun 7/13 9am)

- Adult Swim (Fri 7/19 8pm, BYOB)
- HBHYC Summer Olympic Games (Sat 7/27 2pm and Sun 7/28 12pm. Note: adjusted times!)
- 5-Piece Jazz Band (Fri 8/9 6:30, BYOB)
- HBHYC merch (sweatshirts, t-shirts, hat) updates:
  - Only 6 t-shirts remain for sale, from 183 items in inventory
  - All costs associated with designing the new logo and purchasing the inventory have been recouped; some revenue was generated for other operating expenses
  - New inventory will be reordered in the spring for the 2025 season, with new items/colors

### **Other Business**

- Pump outs are generating almost no employee tips. Suggestion to charge \$10 per pump out to go an employee tip fund.
- Pump outs require employees to climb on approximately 12 boats. If owners need a pump out and don't authorize employees access on their boats, the owners will have to be present for the pump out.
- Packages delivered to the club are now being brought into the vending machine area, so they are kept within the coded door.
- Ice vending machines were discussed as an alternative to Edin Ice storage and employees tracking expenses. A suggestion to get an ice vender who supplies a self-pay machine that would be functional 24/7 is being investigated.
- Boat "For Sale" signs should not be posted on boats. Boats for sale should be listed on the HBHYC.com classifieds.

### **Owner Input**

- Bob Campbell spoke about the flagpole and the time capsule cost of \$100 each. There is a possibility of a single doner who would control the attached sign. Board members agreed that getting a Yacht Club type flagpole near the north fire pit is a reasonable idea.
- Rules and Regs and Deed upgrade status was questioned by Pat English. Dave stated that this project is delayed due to other priorities.

The meeting was adjourned at 11:30 am.